



JOURNEY TO THE RENEWABLE ENTERPRISE BASED ON RISE WITH SAP

An unprecedented opportunity for
transformation

“The strong commitment to its partners and the resulting ecosystem is one of the biggest assets that SAP brings to its clients.”

HFS Research, “HFS Highlight: Can SAP RISE to the cloud/HANA/Business Transformation challenge?”, February 12, 2021, Tom Reuner

As the world faces an unexpected crossroads, business leaders are rapidly re-assessing their strategy, priorities, and focus. While some will take a cautious approach to the next few years, others will see these extraordinary economic pressures as an unplanned but unique opportunity to bring about positive change across their business.

Today, there is an unprecedented chance to redefine what it means to be an intelligent enterprise. Organizations can embed new and more agile ways of working, accelerate innovation, and enhance customer experiences while, simultaneously, realizing new revenue opportunities, reducing costs and – perhaps for the first time – doing so continuously, and at scale.

To take full advantage of this opportunity, you will want to bring together everything you need to transform your business in a way that works best for you, regardless of your starting point, or your desired pace of change.

There is more. Effective, lasting, and continuous transformation requires a cultural shift that envisions a bold approach – an approach that goes beyond infrastructure-as-a-service, platform-as-a-service, or software-as-a-service. The difference happens when you think in terms of business-transformation-as-a-service.



CAPGEMINI UNLEASHES THE VALUE OF RISE WITH SAP

RISE with SAP has been designed with simplicity at its heart. It offers a holistic, on-your-terms, and on-your-timeline transformation to an intelligent enterprise.

Capgemini is one of the largest and most experienced SAP® partners, so we can make it simpler still. Working with you and with SAP, we can provide the accelerated path to value and the flexibility you need, without up-front capital expenditure. In fact, we have placed RISE with SAP at the digital core of our drive for enterprise growth and adaptability. It is all part of what we call the Renewable Enterprise.

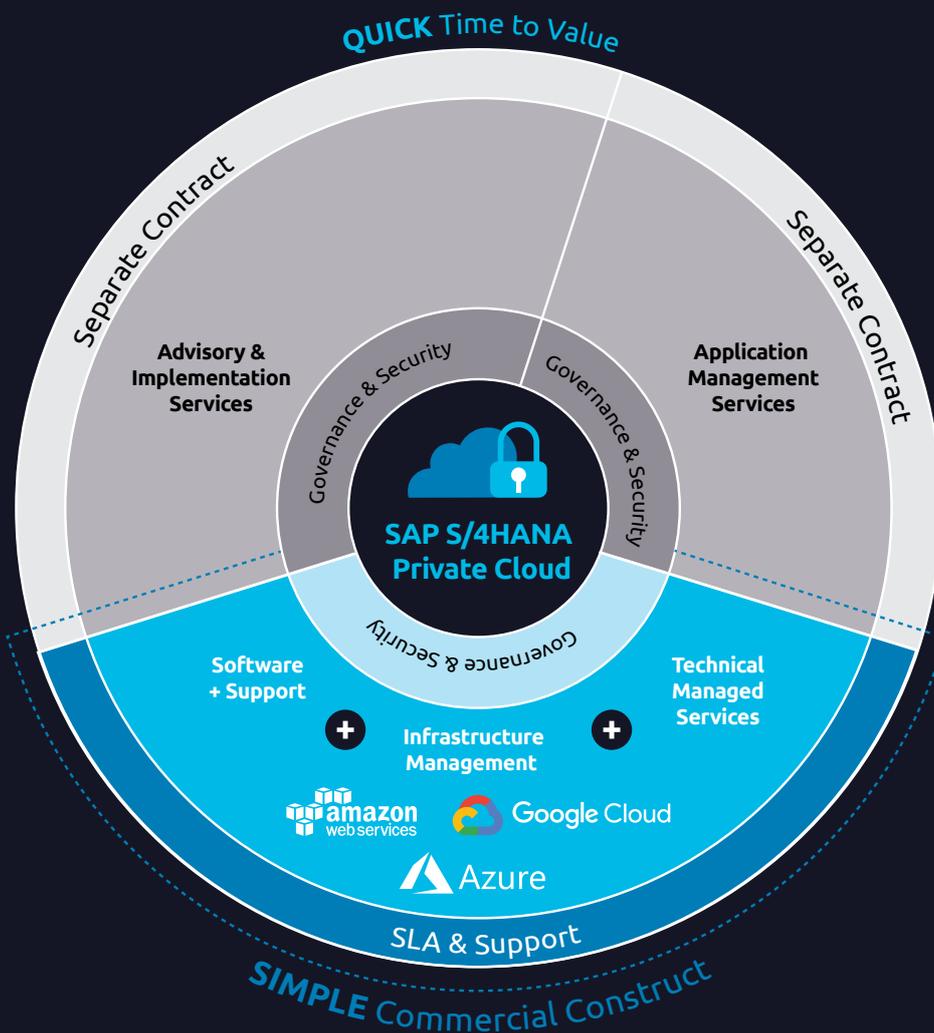
For your business, this simplicity translates, rapidly and effectively, to real business value, by improving:

- Your profitability, through reduced IT and core business costs
- Your competitiveness, powered by a renewed and increased ability to innovate
- Your customers' satisfaction, through improved reliability and availability of business systems

About the Renewable Enterprise

The Renewable Enterprise vision is designed to introduce innovation with agility, put the user experience at the center while protecting your critical processes. It uses modern approaches such as AI and embedded analytics, DevOps, Cloud architecture, APIs and Microservices to help organizations – businesses like yours – to reimagine themselves, unlock business value, and outpace competition.

One commercial construct: ERP, infrastructure, and technical services



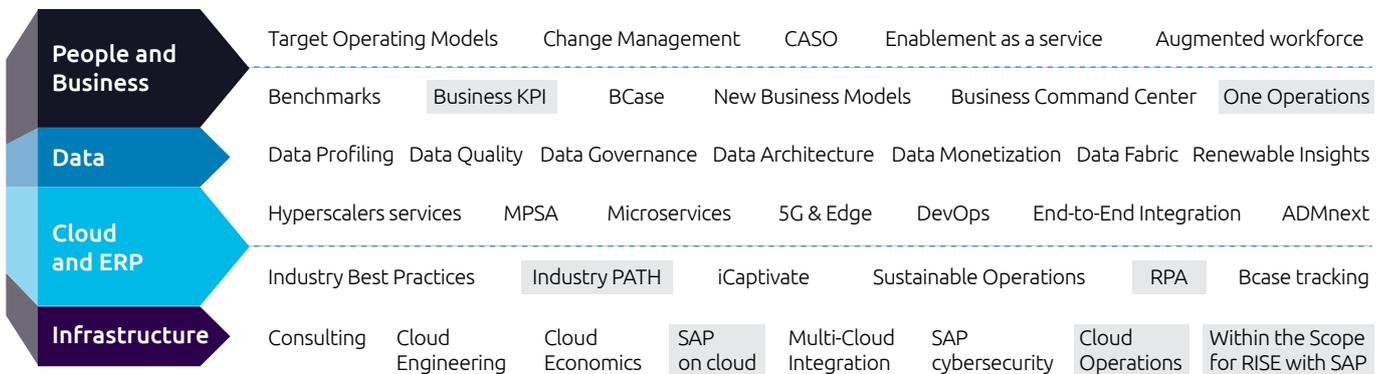
RISE with SAP opens almost limitless functions and services available through cloud platforms from hyper-scale providers. Capgemini’s long-standing and deep-rooted experience in cloud services can help you navigate these functions to ensure an integrated and risk-reduced implementation – even beyond the SAP environment.

We provide end-to-end scope, from multi-cloud integration and cybersecurity, through applications and data management, to all the services that deliver business and people transformation. Capgemini can help you manage open-source applications program interfaces (APIs) and microservices architectures and support Agile and DevOps methodologies. In short, we can provide you with your SAP solution for years to come while allowing you the flexibility to use the components you want, when you want.

Our collaborative approach will help to simplify and transform systems, services and processes that are:

- Overtly complex, helping you to decide on whether to keep or discard customizations, or move to a fit-to-standard
- Significantly rigid: providing flexibility around data and delivery models that may have been hindered by vendor restrictions
- Highly fragmented: enabling a better understanding of what you have and how you use it

End-to-end, cross-stream transformation support



“Being one of the largest SAP certified workforces, we know how to translate our clients’ business priorities into a value-based roadmap to SAP S/4HANA and cloud-enabled innovation. We can seamlessly execute this roadmap, and ensure cost-effective cloud economics, leveraging SAP certified accelerators and tools, and strategic partnerships with hyperscalers and key ecosystem players.”

Elisabetta Spontoni, Vice President, Global Head of SAP Portfolio & Operations, Capgemini



AN ASSURED FOCUS ON YOUR INDUSTRY

Capgemini is well known as a provider of industry-specific expertise and delivery, and as part of RISE with SAP, we offer tailored solutions built around a clean digital core - a next-generation platform that's simple, that's comprehensive, and that will evolve with your growing needs.

Our Digital Core industry-specific solutions help clients migrate their existing SAP landscapes to the latest modern, simplified, technology-charged SAP landscape, enabling the creation of an agile business model and a connected ecosystem that can adapt rapidly to current and future market trends, increase profitability while keeping sustainability a priority and the flexibility to outpace the competition.



Capgemini's Digital Core industry solutions:

- enable a highly customized assessment of your organization's readiness to manage digital transformation, encompassing business vision, roadmap to a successful transformation and unifying the incumbent stakeholders
- provide a modern, rapid and painless move from older generation SAP systems to SAP S/4HANA. Moving to SAP S/4HANA is the first step to enabling your enterprise to become an intelligent enterprise.
- encompass a renewable form of the enterprise that harnesses the S-curve of innovation by reinvigorating SAP landscapes through digital innovation-enabling technologies like AI/ML/Analytics/IOT/Block Chain, customer experience and supply chain.

Our close partnership with SAP means we are ideally positioned to respond to any new SAP initiative as the RISE with SAP roadmap evolves. New acquisitions, new product development, new components launched for new business models, and disruptors for new business processes – all these things are likely. We will remain at the vanguard of innovation, a frontrunner and early-adopter, anticipating, learning, and reacting to ensure we can guide and support our clients on their RISE with SAP journey. Furthermore, we can structure a commercial arrangement with both SAP and cloud hyperscalers such as AWS, Google or Microsoft depending on your requirements and preferences.

Capgemini is one of the few global SAP consulting and implementation partners that has the experience and capacity to provide a complete end-to-end service that enables the Renewable Enterprise, including:

- Advice and guidance on business case preparation
- Assessments
- Cybersecurity
- Lift-and-shift to the cloud capability
- Migration, operate and run services
- Business and IT transformation services
- Business and IT enablement
- Business and IT operations
- Cloud economics consultancy
- Industry expertise

Working with SAP, Capgemini was one of a small number of strategic trusted partners invited to pilot the RISE with SAP offering and helped SAP refine the offering from an early stage. In addition, we are a Global Platinum Reseller enabling us to exercise some cost control, and to be a responsible and accountable conduit between you and SAP.



About Capgemini

Capgemini is a global leader in partnering with companies to transform and manage their business by harnessing the power of technology. The Group is guided everyday by its purpose of unleashing human energy through technology for an inclusive and sustainable future. It is a responsible and diverse organization of 290,000 team members in nearly 50 countries. With its strong 50 year heritage and deep industry expertise, Capgemini is trusted by its clients to address the entire breadth of their business needs, from strategy and design to operations, fueled by the fast evolving and innovative world of cloud, data, AI, connectivity, software, digital engineering and platforms. The Group reported in 2020 global revenues of €16 billion.

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To learn more about RISE with SAP and Capgemini's associated services, contact : sapalliance.global@capgemini.com